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Start your review of Accelerants: Twelve Strategies to Sell Faster, Close Deals Faster, and Grow Your Business Faster. Write a review. Sep 02, 2018 Scott rated it liked it. A handful of good concepts, particularly in the constraints and techniques to address them. The content was wrapped in too many trademarked catchy labels for my taste though.

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Accelerants: Twelve Strategies to Sell Faster, Close Deals ...

Accelerants : twelve strategies to sell faster, close deals faster, and grow your business faster. [Michael A Boylan] -- Cites changes that have significantly impacted the ways in which businesses are interacting with customers and reaching profit goals and offers recommendations for overcoming twelve constraints to ...

Accelerants : twelve strategies to sell faster, close ...

Accelerants. 12 Strategies to sell faster, close deals faster, & grow your business faster. Michael A. Boylan. 2007. ISBN159184150X. The abstract for this book promised that it would seem to be a very good complement to Rocket Builders Precision Sales and Marketing Program, as the subhead "sell faster, close deals faster, & grow your business faster" detailed our program results exactly.

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Accelerants: Twelve Strategies to Sell Faster, Close Deals Faster, and Grow Your Business Faster. Language: English | EPUB / MOBI | ISBN-10: 159184150X | 2006 | 240 pages | 1 MB / 1 MB

Accelerants: Twelve Strategies to Sell Faster, Close Deals ...

Accelerants: 12 Strategies to Sell Faster, Close Deals Faster and Grow Your Business Faster Michael A. Boylan, Author. Portfolio \$23.95 (224p) ISBN 978-1-59184-150-0. More By and About This Author ...

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159184150x - Accelerants: Twelve Strategies to Sell Faster ...

It takes too much effort to locate all of Michael Boylan's "12 strategies to sell faster, close deals faster + grow [a] business better," except as they are listed in the Table of Contents. Also, several of the illustrations (e.g. "The Constant Continuum" on page 6 and "The Twelve ACCERANT Principles" on page 7) are almost unreadable.

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